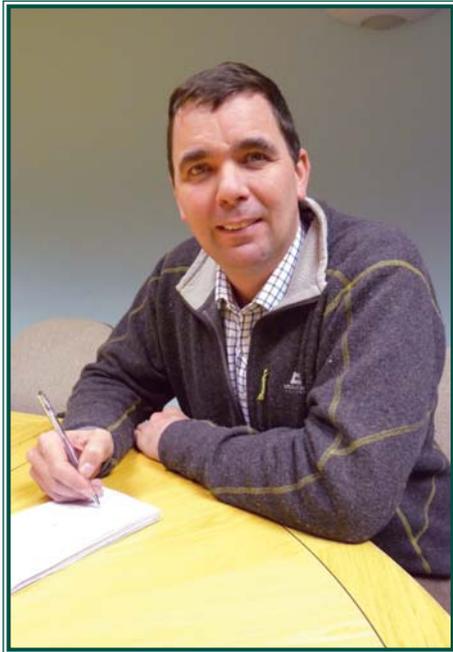


Good Staff, Good Equipment, Essentials for Business Success



Troy Stuart, Partner in A E Stuart & Sons, Contractors, near Exeter, has business based statements that he adheres to which have helped shape the company's success path. "As a farming contractor, we must do the job better and more economically than our farmer customers or else why should they employ us?"

The family farm 650 hectares comprising arable and beef finishing enterprises on the outskirts of Exeter, Devon, but it is the contracting side of the business that Troy heads up. Started in the early 1990's the business specialises in arable and forage operations, working mainly within a 15-mile radius of the farm base.

Employing a good well-trained staff that has the knowledge and experience to provide a professional service, whilst using the extensive range of contracting equipment under the Stuart's banner is key to satisfying the first principle, Troy firmly believes.

Strong relationship with Kelvin Cave products

One of Troy's customers is feed merchant BOCM Pauls, who require 300 tonnes of flaked rolled grain a month, every month. To meet this need Troy has bought a new Bruiser 1250 to add to the existing Korte 2000 crimper/dry rolling machine which has served him well. Troy felt that whilst the heavy-duty Korte crimpers are dual-purpose machines, he was expecting too much out of one machine and not allowing it to be best of either. The dry rolling of large volumes of grain occasionally produced a few un-cracked grains in the sample, which he felt was not acceptable for a feed merchant who sold the product on. The high output Bruiser 1250, with an output of 40 tonnes/hour, produces a more cosmetically pleasing sample, with less dust being produced.

Featuring two 1,250mm x 600mm diameter rollers, the Bruiser will process grain up to 25% moisture, although in Troy's situation it will be used on dry grain at high output. He will still rely on the proven Korte four-roller machine for crimping high-moisture wheat, barley and maize grain, allowing each machine to be 'master' in its own operation.



KC SilaFactor trials prove product benefits

Troy trialled a SilaFactor during the autumn maize harvesting season. "We were all surprised at how improved the maize compaction was with a much tighter clamp being produced throughout; it worked amazingly well."



The SilaFactor was used on several customers' maize clamps, with every customer well pleased with its performance. Its ability to pack the crop down, reduce air pockets and increase silage density was reflected in noticeable clamp space savings – and that's before the improved crop feed value is considered. Clamp edges were able to be rolled tight, something which is not easy to achieve by conventional methods, leaving the tractor driver and machine steady in operation. "It's simple and it works," says Troy.

